

Finance Committee

Tyler Mitchell, Finance Committee

Highlights

- Frank Warmerdam was appointed Treasurer for OSGeo.
- Finance discussions on public mailing list.¹
- Managed new sponsorships, renewals, expenses.
- Moved banking, managed PayPal
- Provided support for Project Sponsorship programs (GDAL/OGR, QGIS)
- Set up PayPal donation button on <http://osgeo.org>

Sponsorship & Revenue

There were officially **13** sponsors during 2008. Sponsorship positions have a 1 year term. [Several renewals for 2009-2010 have already been received]

- \$100,000 was from Autodesk as a special donation, giving them a Sustaining Sponsorship position. As part of a multi-year sponsorship plan, their donation for 2009 will be brought down to the Sustaining Sponsorship minimum of \$50,000.
- \$20,000 came from the Supporting Sponsors: INPE and Ingres.
- **\$30,000** came from **10** Associate Sponsors: 1Spatial, Astun Technology, Borealis, Camptocamp, First Base Solutions, IGN France, GeoCat, LizardTech, PCI Geomatics, WhereGroup
- Six of the above sponsors were new for 2008.
- There was also significant revenue generated from annual Project Sponsorships through GDAL/OGR. A few GDAL/OGR sponsors, and one foundation sponsor, chose not to renew - this is reflected in Uncollectable Debt in the financial summary below.
- Approximately \$24,000 was raised from the FOSS4G 2008 annual event. With these pro-

ceeds split three ways between OSGeo, the event co-host GISSA and a South African GIS education fund. Net income for OSGeo was approximately \$8,000. These values are shown as **Contributions** in the financial summary below.

Fundraising and adding new sponsors, especially early in the year, was successful and helped sustain and surpass our financial needs for the year. Obtaining additional sponsors for the 2009 will be critical to long term success. Profitable FOSS4G conference events are also an important part of OSGeo's financial success.

Financial Statement Summaries

Income and Expenses for the full calendar year of 2008 are shown below.

2008 Annual Summary

Income	(USD\$)
Conference Fees & Sponsors	\$341,993
Sponsors & Donations	\$210,339
Total Income	\$552,332
Expenses	
Banking	\$1,318
Conference Expense	\$320,273
Contract Labour (GDAL)	\$3,698
Contributions	\$16,829
Incorporation Costs	\$1,047
Insurance	\$63
Office Related	\$4,082
Payroll & Benefits	\$105,723
Professional Fees	\$969
Promotion & Visibility	\$17,282
Systems	\$15,496
Travel	\$10,166
Uncollectable Debt	\$15,510
Total Expenses	\$512,455
Net Income	\$39,877

¹Finance Committee list: <http://lists.osgeo.org/mailman/listinfo/finance>