

# Finance Committee

Tyler Mitchell, Finance Committee

## Highlights

- Frank Warmerdam was appointed Treasurer for OSGeo.
- Finance discussions on public mailing list.<sup>1</sup>
- Managed new sponsorships, renewals, expenses.
- Moved banking, managed PayPal
- Provided support for Project Sponsorship programs (GDAL/OGR, QGIS)
- Set up PayPal donation button on <http://osgeo.org>

## Sponsorship & Revenue

There were officially **13** sponsors during 2008. Sponsorship positions have a 1 year term. [Several renewals for 2009-2010 have already been received]

- \$100,000 was from Autodesk as a special donation, giving them a Sustaining Sponsorship position. As part of a multi-year sponsorship plan, their donation for 2009 will be brought down to the Sustaining Sponsorship minimum of \$50,000.
- \$20,000 came from the Supporting Sponsors: INPE and Ingres.
- **\$30,000** came from **10** Associate Sponsors: 1Spatial, Astun Technology, Borealis, Camptocamp, First Base Solutions, IGN France, GeoCat, LizardTech, PCI Geomatics, WhereGroup
- Six of the above sponsors were new for 2008.
- There was also significant revenue generated from annual Project Sponsorships through GDAL/OGR.
- Approximately \$24,000 was raised from the FOSS4G 2008 annual event. With these proceeds split three ways between OSGeo, the event co-host GISSA and a South African GIS

education fund. Net income for OSGeo was approximately \$8,000. [These values are shown as **Contributions** in the financial summary below.]

Fundraising and adding new sponsors, especially early in the year, was successful and helped sustain and surpass our financial needs for the year. Obtaining additional sponsors for the 2009 will be critical to long term success. Profitable FOSS4G conference events are also an important part of OSGeo's financial success.

## Financial Statement Summaries

Income and Expenses for the full calendar year of 2008 are shown below.

### 2008 Annual Summary

<b>Income</b>		<b>(USD\$)</b>
	Conference Fees & Sponsors	\$341,993
	Sponsors & Donations	\$210,339
<b>Total Income</b>		<b>\$552,332</b>
<b>Expenses</b>		
	Banking	\$1,318
	Conference Expense	\$320,273
	Contract Labour (GDAL)	\$3,698
	Contributions	\$16,829
	Incorporation Costs	\$1,047
	Insurance	\$63.42
	Office Related	\$4,082
	Payroll & Benefits	\$105,723
	Professional Fees	\$969
	Promotion & Visibility	\$17,282
	Systems	\$15,496
	Travel	\$10,166
	Uncollectable Debt	\$15,510
<b>Total Expenses</b>		<b>\$512,455</b>
<b>Net Income</b>		<b>\$39,877</b>

<sup>1</sup>Finance Committee list: <http://lists.osgeo.org/mailman/listinfo/finance>